

# **#FutureFresenius: Focused – Stronger – Simpler**

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Fresenius with excellent financial progression in Q2/24;  
Outlook confirmed - optimistic about H2/24

# Safe Harbor Statement

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This presentation contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of clinical trials, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, the availability of financing and unforeseen impacts of international conflicts.

Fresenius does not undertake any responsibility to update the forward-looking statements contained in this presentation.

# 01

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## **Business update**

Business update **01**

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Financial review Q2/24 **02**

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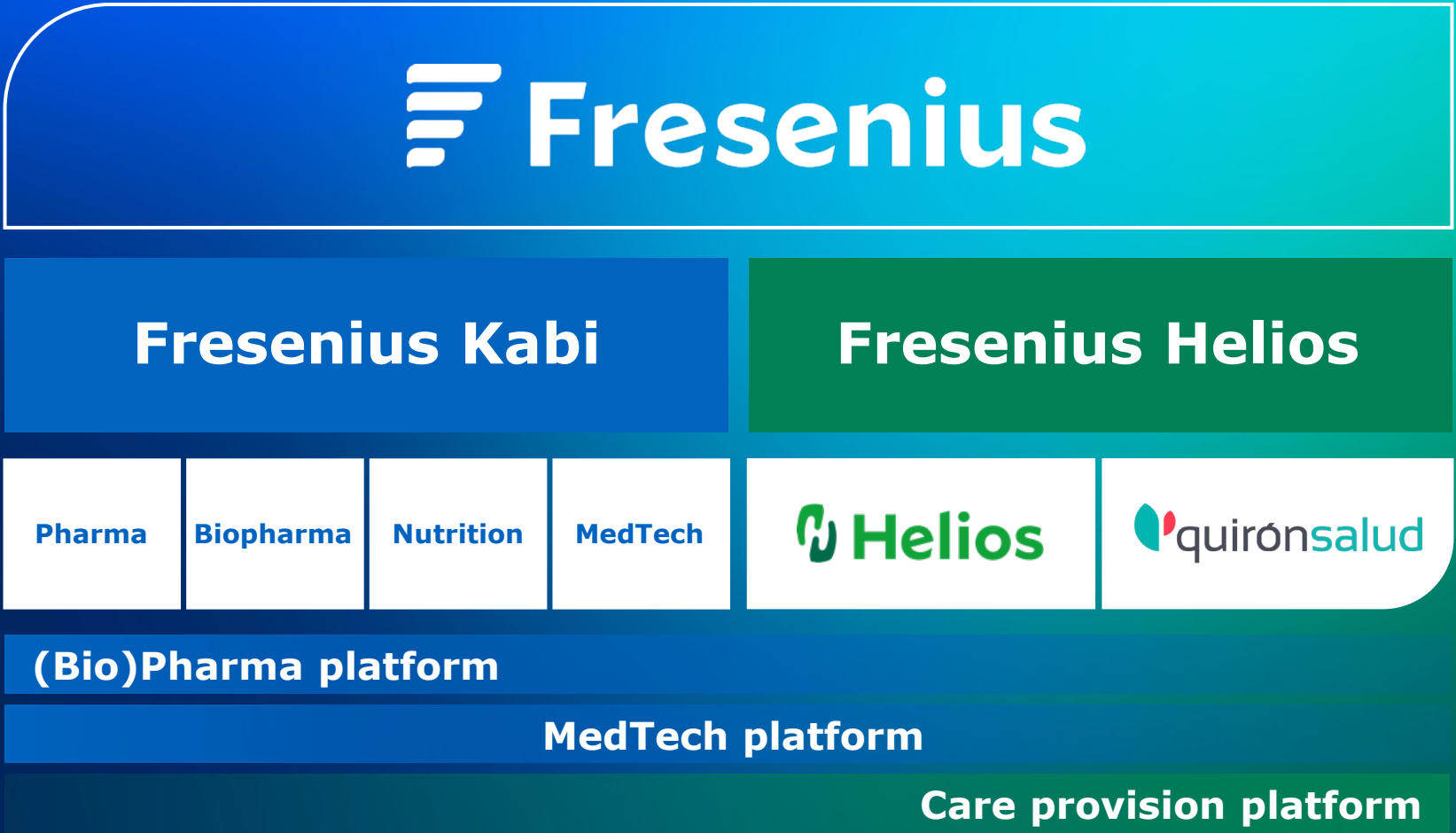
#FutureFresenius **03**

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Attachments **04**

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# Simpler and focused



# Committed to Life



Enabling integrated therapies



Employing and developing  
40,000 nurses



Bringing AI to clinical  
practice



2024 Drug Shortage  
Guardian Award



Blood bags for 25% of  
global donations

# Q2/24

## Delivering consistent strong growth



Excellent Q2/24: High single-digit revenue and double-digit EBIT growth



Strong cash flow: Within leverage target corridor in Q2/24



Biopharma accelerating momentum: Positive EBIT in Q2/24



Structural productivity savings ahead of plan



Strong bottom-line delivery: Double-digit EPS growth in Q2/24



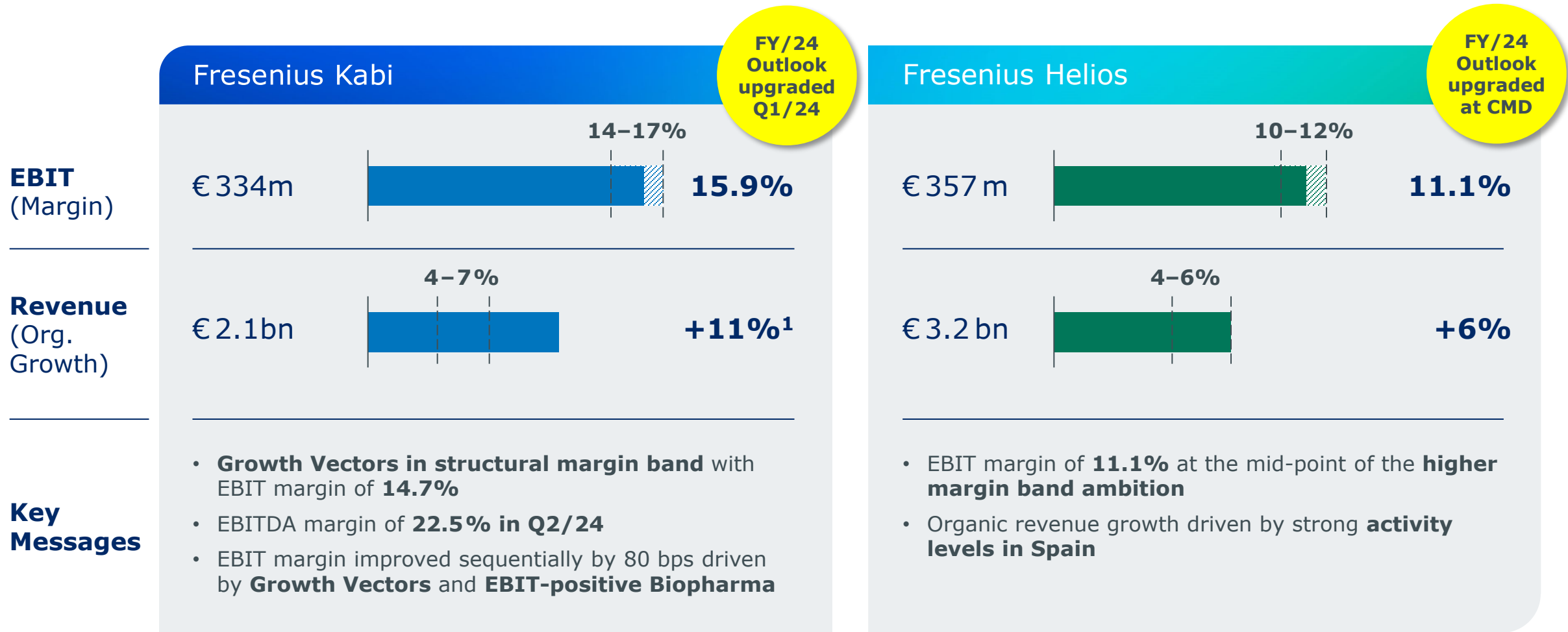
**Optimistic to get into upper half of 2024 EBIT growth outlook**

**#Future  
Fresenius**

Before special items; at constant currency

# Excellent Q2/24

## Kabi and Helios showing strong performance



Before special items

<sup>1</sup> Organic growth rate adjusted for accounting effects related to Argentina hyperinflation

# Kabi: Growth Vectors driving performance

## Recent Highlights

3 + 1

### Biopharma



Revenue yoy  
**+102%**

- FDA and EMA Acceptance for Review of Denosumab Biosimilar Application
- Tyenne launched in subcutaneous form in the US
- Positive CHMP Opinion for Ustekinumab Biosimilar Candidate

### MedTech



Revenue yoy  
**+9%**

- Completed clinical study of improved plasma collection software
- Won multi-year tender for Agilia infusion pump + sets in Italy

### Nutrition



Revenue yoy  
**+14%**

- Approval for 3<sup>rd</sup> FSMP product in China – Fresubin Jucy
- Strong performance of 3CBs and PN compounding
- Started 4<sup>th</sup> wave of JUMPstart, program to educate & support clinicians and researcher

### Pharma



Revenue yoy  
**+2%**

- Start of production for infusion solution products in our US plant in Wilson
- Good performance of IV Solutions business
- Completed divestment of our Halden, Norway, plant

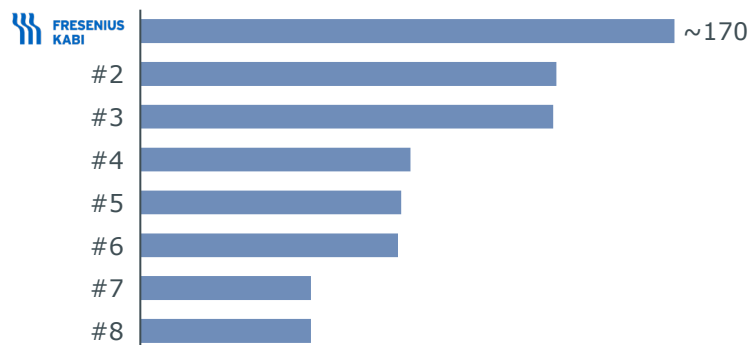
Organic growth; adjusted for accounting effects related to Argentina hyperinflation

# Fresenius Kabi securing critical drug supplies globally



## Largest IV Generics Portfolio in the market

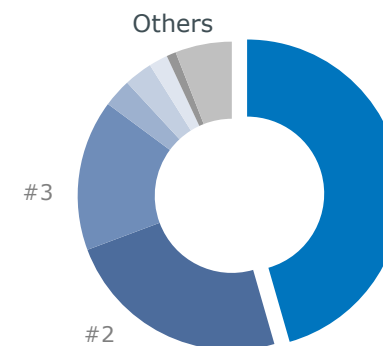
# of products in portfolio



## Distinct market Leader for IV Fluids

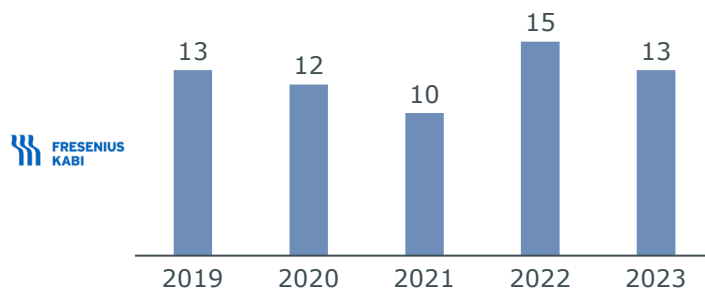
EU Infusion Solutions Market

Volume Share distribution



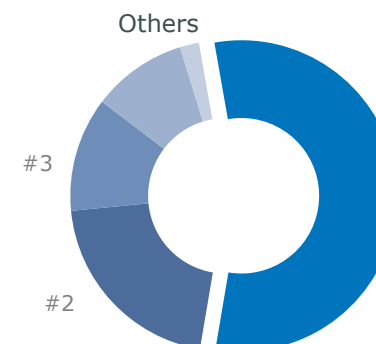
## Continuously adding new products

# of product launches<sup>1</sup> in US/CAN



EU Irrigation Solutions Market

Volume Share Distribution



<sup>1</sup>New molecules

# Attractive biosimilar portfolio and pipeline focused on oncology and autoimmune diseases

| Candidate & TA |                                                                                                                    | Pre-clinical |  | Clinical trials |  | Approval                        | Launch                                                         |
|----------------|--------------------------------------------------------------------------------------------------------------------|--------------|--|-----------------|--|---------------------------------|----------------------------------------------------------------|
| FRESENIUS KABI | <b>Adalimumab</b><br>Autoimmune   |              |  |                 |  | EU: Apr 2019 / US: Dec 2022     | <b>EU:</b> May 2019 / <b>US:</b> Jul 2023                      |
|                | <b>Pegfilgrastim</b><br>Oncology  |              |  |                 |  | EU: Mar 2022 / US: Sep 2022     | <b>EU PFS:</b> Oct 2022 / <b>US PFS:</b> Feb 2023              |
|                | <b>Tocilizumab</b><br>Autoimmune  |              |  |                 |  | EU: Sep 2023 / US: Mar 2024     | <b>EU:</b> Nov 2023<br><b>US:</b> Apr 2024 (IV); Jul 2024 (SC) |
|                | <b>Rituximab</b><br>Oncology & AI                                                                                  |              |  |                 |  | Filed for approval<br>(US only) |                                                                |
|                | <b>Ustekinumab</b><br>Autoimmune                                                                                   |              |  |                 |  | Filed for approval<br>(EU & US) |                                                                |
|                | <b>Denosumab</b><br>Osteoporosis & Oncology                                                                        |              |  |                 |  | Filed for approval<br>(EU & US) |                                                                |
|                | <b>Early-stage candidates</b>                                                                                      |              |  |                 |  |                                 |                                                                |
| MABXIENCE      | <b>Rituximab</b><br>Oncology      |              |  |                 |  | ARG: Oct 2014                   | <b>ARG:</b> Feb 2015                                           |
|                | <b>Bevacizumab</b><br>Oncology <b>Alymsys®</b>                                                                     |              |  |                 |  | EU: Mar 2021 / US: Apr 2022     | <b>EU:</b> Apr 2021 / <b>US:</b> May 2022                      |
|                | <b>Denosumab</b><br>Osteoporosis & Oncology                                                                        |              |  |                 |  | Filed for approval              |                                                                |
|                | <b>MB05</b><br>Infectious disease                                                                                  |              |  |                 |  |                                 |                                                                |
|                | <b>MB12</b><br>Oncology                                                                                            |              |  |                 |  |                                 |                                                                |
|                | <b>MB04</b><br>Autoimmune                                                                                          |              |  |                 |  |                                 |                                                                |
|                | <b>MB11</b><br>Oncology                                                                                            |              |  |                 |  |                                 |                                                                |
|                | <b>MB14</b><br>Hematology                                                                                          |              |  |                 |  |                                 |                                                                |

# Capital Markets Day key take-aways

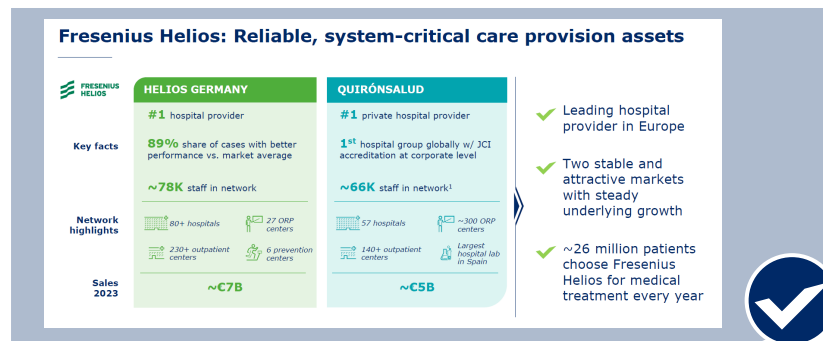
## Well positioned for capital-efficient revenue and earnings growth

Market-leading  
**Network**

Superior  
**Medical quality**

Consistent  
**Growth**

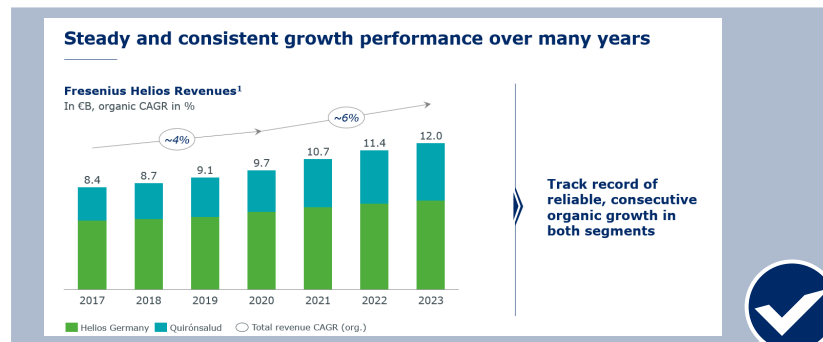
### System critical care provision platform



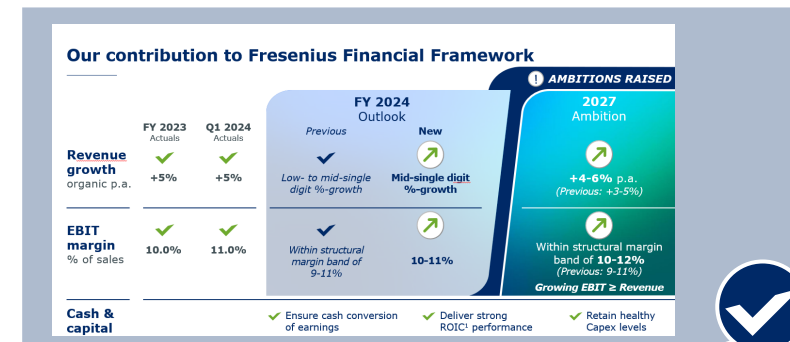
### Outstanding capabilities



### Consistent growth performance



### Ambitions raised



# Helios delivering consistent organic growth

## Q2/24 Highlights

### Helios Germany



Revenue (org.) yoy

**+3%**

- **Ongoing focus on top value drivers** clustering and specialization, outpatient integration, and emergency care provision
- **Helios-wide energy savings exceeded the 20% target** versus the base year 2021; implementation of further measures ongoing
- Social media initiative increased **applications for training positions in nursing by 20%**

### Helios Spain



Revenue (org.) yoy

**+11%**

- Consistent **patient access** to newest **front-edge technologies**, e.g., "**Magnetic Resonance guided focused ultrasound**" (MRgFUS) to deep brain regions for movement disorders now available
- **Price negotiations** and **tariff negotiations** completed in line with assumptions.
- Flagship hospital Fundación Jiménez Díaz in Madrid continues to be the **main reference hospital in Spain** among the **country's 25 leading** healthcare centres (Forbes España)

# Dynamic financial progression as transformation gains momentum



<sup>1</sup> Before special items; at constant currency  
<sup>2</sup> Growth rates adjusted for Argentina hyperinflation

# 02

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## Financial review Q2/24

Business update **01**

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Financial review Q2/24 **02**

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#FutureFresenius **03**

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Attachments **04**

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# Q2/24

## Excellent financial performance

**€5.4bn**  
+8% org.<sup>1</sup>  
**Revenue**

**€660m**  
+15%<sup>2</sup>  
**EBIT**

**€388m**  
+15%<sup>2</sup>  
**Net income**  
excl. FMC

**€0.69**  
+15%<sup>2</sup>  
**EPS** excl. FMC

**€709m**  
**Operating**  
**Cash Flow**

**3.43x**  
**Net Debt /**  
**EBITDA**

Special items (EAT): €830m; thereof: €304m Vamed structured exit of Project Business, €427m discontinued Vamed operations (Rehabilitation business and Austria Operations)

Strong revenue growth underpinning continued momentum

Excellent EBIT growth of 15%<sup>2</sup> reflects the strong performance of Kabi and Helios

EPS increased by 15% demonstrating bottom-line delivery

Interest expense at -€108m (Q2/23: -€99m)  
in line with expectations

Tax rate of 26.1% in Q2 (H1/24: 25.3%) in line with expectations

Cash flow improved significantly – sequentially and yoy

Strong deleveraging: Back into target corridor at 3.43x;  
decline of 33 bps since YE/23

<sup>1</sup> Organic growth rate adjusted for accounting effects related to Argentina hyperinflation

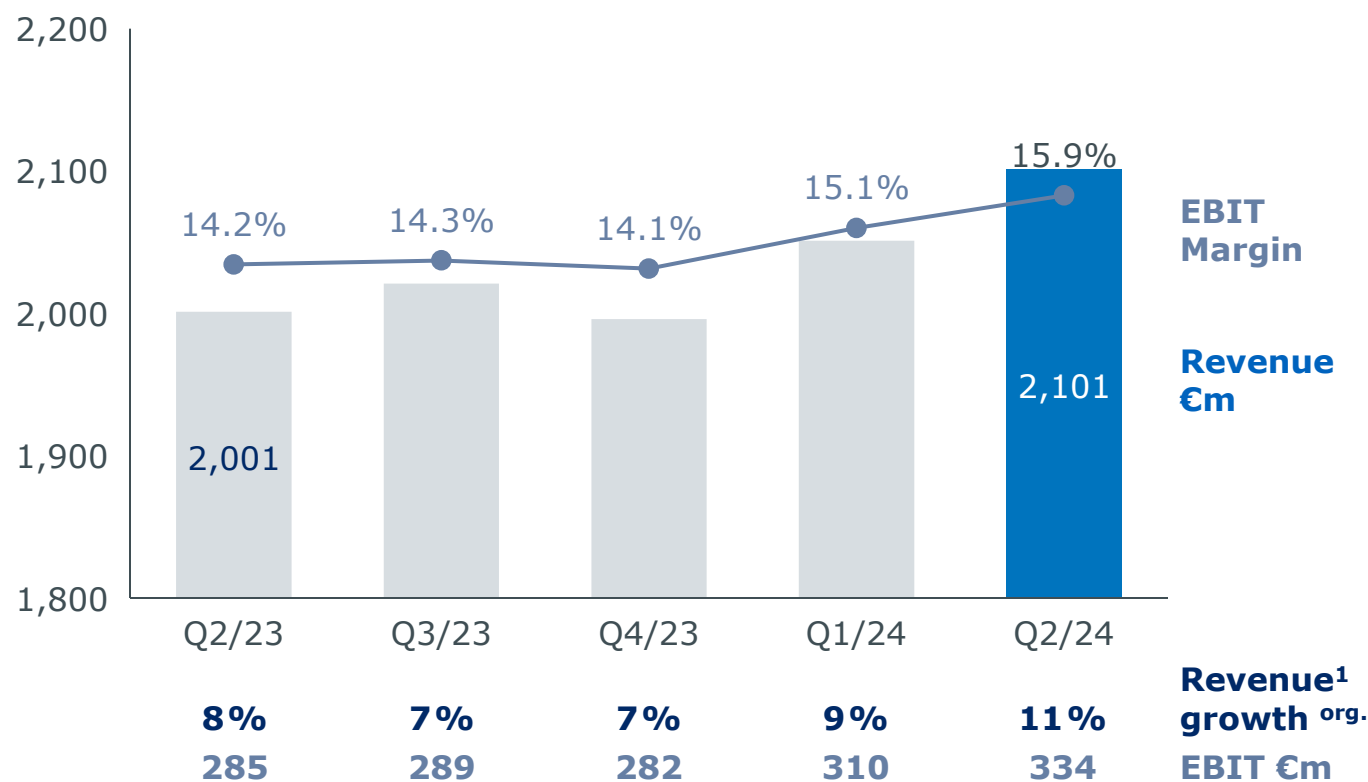
<sup>2</sup> Growth rate adjusted for Argentina hyperinflation

Before special items; P&L growth rates at constant currency (cc)  
Net income attributable to shareholders of Fresenius SE & Co. KGaA  
Cash Flow from continuing operations

# Fresenius Kabi

## Growth Vectors accelerate, fueling performance

### Quarterly financials



### Main developments

Excellent organic revenue growth of 11%<sup>1</sup> above top-end of structural growth band, helped by pricing effects in Argentina

Growth Vectors with very strong 19%<sup>1</sup> organic revenue growth (MedTech: 9%<sup>1</sup>; Nutrition: 14%<sup>1</sup>; Biopharma: 102%<sup>1</sup>)

Pharma posted 2%<sup>1</sup> organic revenue growth underpinning its strength as a solid and stable top-line performer

Very strong EBIT margin at 15.9% in Q2/24:

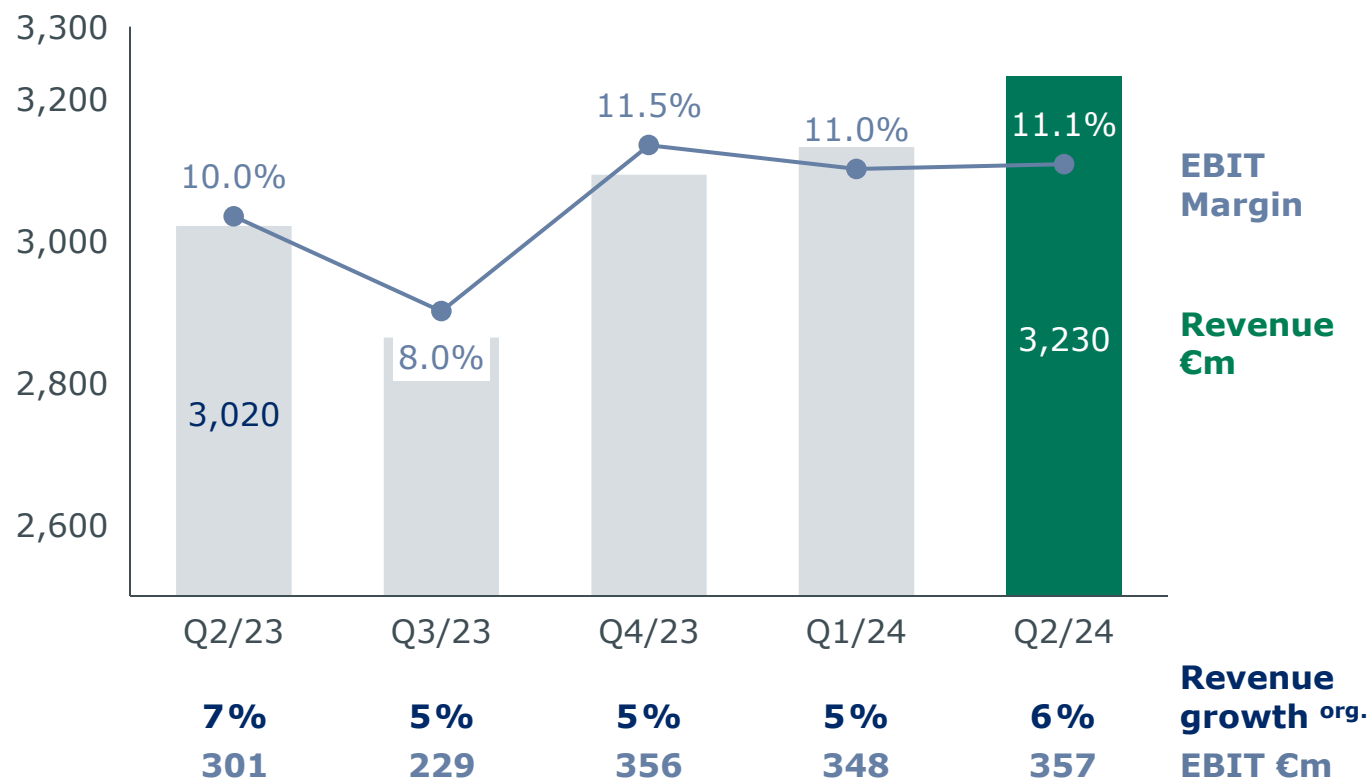
- Excellent top-line development and improved structural productivity
- Significant margin expansion of 170 bps and 17% cc growth rate
- Growth Vectors at 14.7% margin, within structural margin band; positive Biopharma EBIT contribution

Before special items; <sup>1</sup> Organic growth rate adjusted for accounting effects related to Argentina hyperinflation

# Fresenius Helios

## Strong financial performance driven by Helios Spain

### Quarterly financials



Before special items

### Main developments

Strong organic revenue growth at top-end of structural growth band, helped by Easter effect in Spain (11% organic growth); Solid 3% organic revenue growth in Germany

Excellent EBIT margin of 11.1%; mid-point of the recently upgraded structural margin band

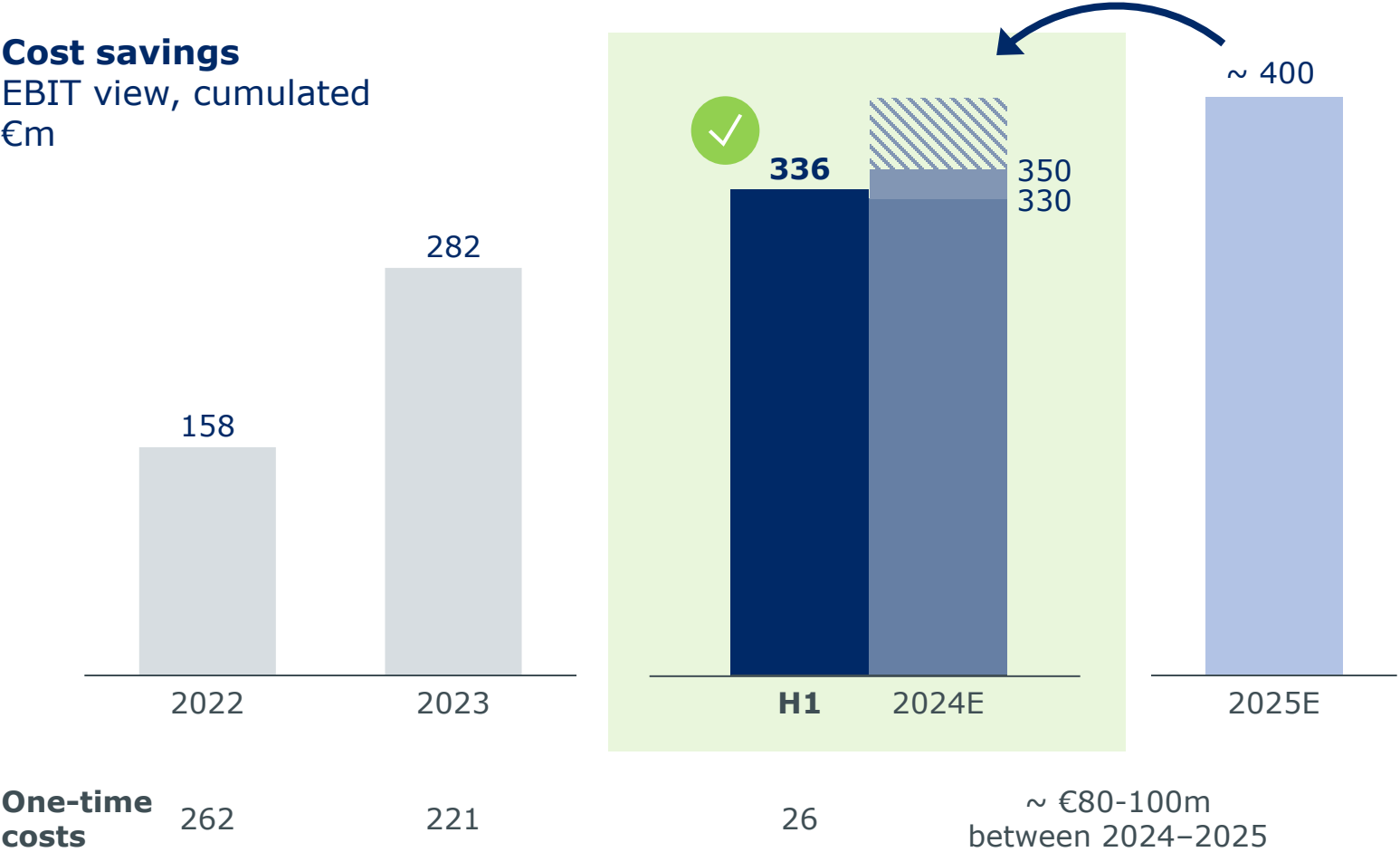
Helios Spain with very strong EBIT margin of 14.9% in Q2/24 driven by operating leverage; H1/24 EBIT margin at Helios Spain improved YoY by 30 bps to 13.3%

Helios Germany with solid EBIT margin of 8.3% helped by energy related government relief funding

# Cost and productivity savings ahead of plan

## Cost savings

EBIT view, cumulated  
€m



### Over-delivered in H1/24:

- Savings driven by complexity reductions, supply chain optimization and procurement improvements
- Majority realized by Kabi

**Ambition to achieve 2025 savings target of ~ €400m already in 2024**

**Structural productivity initiatives to improve our cost base on a permanent basis**

Historic numbers include Vamed; Targets for FY/24 and FY/25 are now excluding Vamed, but remain unchanged

# Excellent operating cash flow development in Q2/24

| €m                           | Q2/24        | Q2/23        | Q1/24        | Q2/24<br>LTM |
|------------------------------|--------------|--------------|--------------|--------------|
| <b>OCF</b>                   | <b>709</b>   | <b>148</b>   | <b>-28</b>   | <b>2,559</b> |
| thereof Kabi                 | 259          | 180          | 157          | 1,230        |
| thereof Helios               | 604          | 61           | -117         | 1,562        |
| <i>% OCF Margin</i>          | <i>13.1%</i> | <i>2.9%</i>  | <i>-0.5%</i> | <i>12.3%</i> |
| Capex (net)                  | -147         | -214         | -190         | -968         |
| <i>Capex in % of revenue</i> | <i>-2.7%</i> | <i>-4.2%</i> | <i>-3.6%</i> | <i>-4.6%</i> |
| Acquisitions (net)           | 27           | -12          | 148          | -18          |
| Dividends                    | 112          | -439         | 0            | 106          |
| Lease liabilities            | -46          | -39          | -43          | -197         |
| <b>FCF</b>                   | <b>655</b>   | <b>-556</b>  | <b>-113</b>  | <b>1,482</b> |

Cash flow from continuing operations

**OCF significantly improved;**  
both yoy and sequentially

**Kabi:** strong OCF development  
driven by improved Working  
Capital

**Helios:** Strong focus on working  
capital improvements and some  
catch-up from Q1

**CAPEX rigorously managed:**  
well below 5% level in Q2/24

**FCF significantly improved:**  
legally required suspension of  
dividend payments supportive

# Deleveraging continues: Entering leverage ratio target corridor



Robust operational execution and performance



Structural productivity improvements



Disciplined and stringent capital allocation



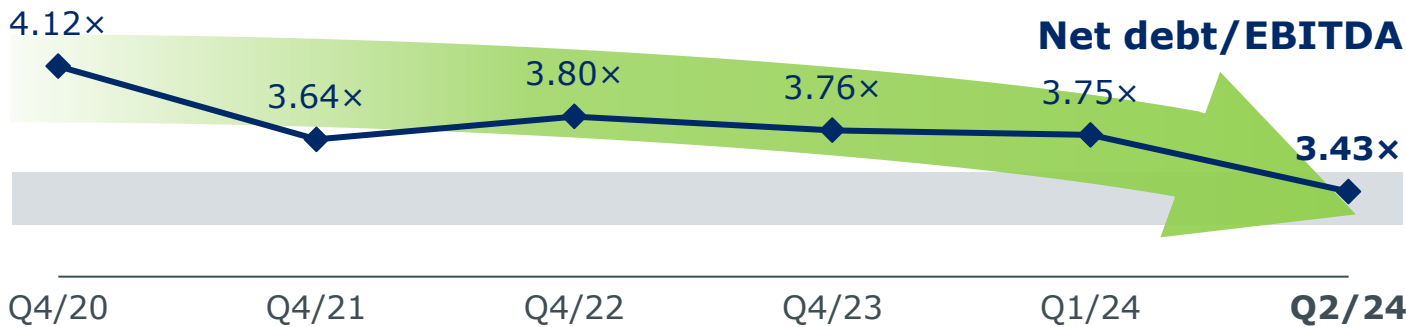
Greater cash focus across the Group



Energy relief related dividend suspension for FY/23



Vamed exit: ~€0.4bn reduction of lease liabilities



**Further  
deleveraging  
in H2/24  
expected**

# Outlook for FY/24 confirmed: Optimistic to get into upper half of EBIT growth range

|                         | FY/23 base <sup>1</sup>        | FY/24 outlook                                                                                                                                            |                                | Fresenius                                                                                                                             |
|-------------------------|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|
| <b>Fresenius Kabi</b>   | <p>€8,009m</p> <p>€1,145m</p>  | <p>✓ <b>Mid to high single-digit</b> organic revenue growth</p> <p>✓ <b>Between 15–16%</b> EBIT margin; structural EBIT margin band of <b>14–17%</b></p> | <p>Outlook upgraded Q1/24</p>  | <p>Revenue growth (organic):</p> <p>✓ <b>4–7% growth</b><br/>2023: €20,307m<sup>1</sup></p>                                           |
| <b>Fresenius Helios</b> | <p>€11,952m</p> <p>€1,190m</p> | <p>✓ <b>Mid single-digit</b> organic revenue growth</p> <p>✓ <b>EBIT margin of 10–11%</b></p>                                                            | <p>Outlook upgraded at CMD</p> | <p>EBIT growth (cc):</p> <p>✓ <b>6–10% growth</b><br/>2023: €2,266m<sup>1</sup></p> <p>Optimistic to get into upper half of range</p> |

<sup>1</sup> Please refer to slide 50 for a reconciliation of the FY/2023 guidance base

# 03

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**#FutureFresenius**

Business update **01**

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Financial review Q2/24 **02**

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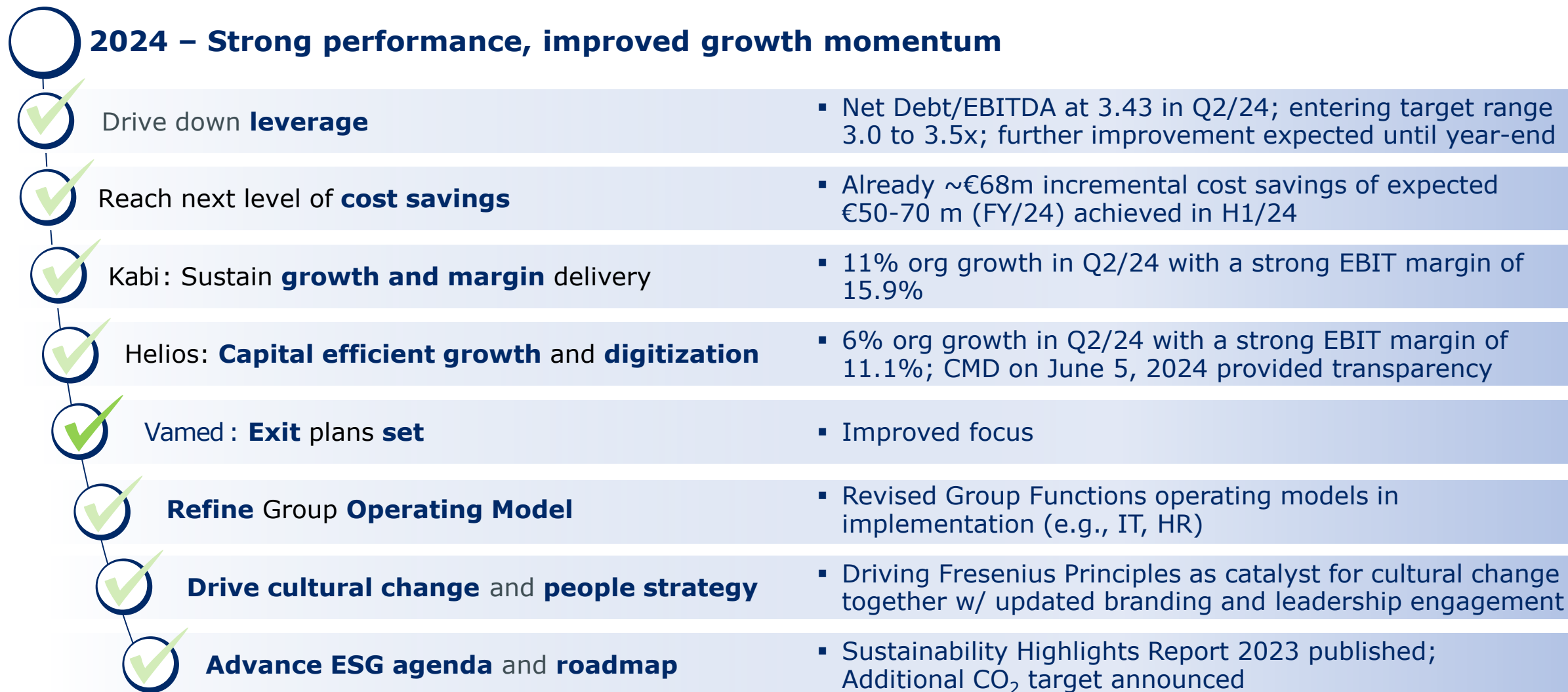
#FutureFresenius **03**

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Attachments **04**

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## Delivering on our promises and driving change



# #FutureFresenius

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## REVITALIZE

Optimize portfolio &  
refine operating model

## REJUVENATE

Pursue platform-driven  
growth opportunities

## REIMAGINE

Shape the future  
of healthcare

**Focus + Simplification + Performance = VALUE**

# 04

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## Attachments

Business update **01**

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Financial review Q2/24 **02**

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#FutureFresenius **03**

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Attachments **04**

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# Guidance base

| €m                                                                                                            |         | FY/2023<br>Actual | Portfolio<br>Adjustments<br>Helios | Vamed<br>Exit | Base for<br>Guidance<br>FY/24 |
|---------------------------------------------------------------------------------------------------------------|---------|-------------------|------------------------------------|---------------|-------------------------------|
|  <b>FRESENIUS<br/>KABI</b>   | Revenue | 8,009             |                                    |               | 8,009                         |
|                                                                                                               | EBIT    | 1,145             |                                    |               | 1,145                         |
|  <b>FRESENIUS<br/>HELIOS</b> | Revenue | 12,320            | -368                               |               | 11,952                        |
|                                                                                                               | EBIT    | 1,232             | -42                                |               | 1,190                         |
|  <b>FRESENIUS<br/>VAMED</b>  | Revenue | 2,356             |                                    | -2,356        | 0                             |
|                                                                                                               | EBIT    | -16               |                                    | +16           | 0                             |
| <b>Corporate</b>                                                                                              | Revenue | -386              |                                    | +732          | 346                           |
|                                                                                                               | EBIT    | -99               |                                    | +30           | -69                           |
|  <b>Fresenius</b>          | Revenue | <b>22,299</b>     | -368                               | -1,624        | <b>20,307</b>                 |
|                                                                                                               | EBIT    | <b>2,262</b>      | -42                                | +46           | <b>2,266</b>                  |

Before special items

# FY/24 Fresenius Group

## Other financial KPIs

| €m                 |                    | FY/23 | FY/24 expectation                                  |
|--------------------|--------------------|-------|----------------------------------------------------|
| Profitability      | Interest expense   | €418m | €420 to €440m                                      |
|                    | Tax rate           | 28.3% | Between 25 to 26%                                  |
| Capital Allocation | CAPEX % of revenue | 5.1%  | Around 5%                                          |
|                    | CCR LTM            | 1.0   | Around 1                                           |
|                    | ROIC               | 5.2%  | Around 6% (previous: in the range of 5.4 to 6.0%)  |
|                    | Leverage ratio     | 3.76x | Within target range of 3.0 to 3.5x net debt/EBITDA |

Before special items

# FY/24 Fresenius Group

## Financial & accounting implications of Vamed exit I

| STRUCTURE       |                                                                                                                                                                               |
|-----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| DIVERSTED       | <b>REHABILITATION</b><br>HFO <sup>1</sup>   ~40% <sup>2</sup> of revenue<br>                 |
|                 | <b>AUSTRIA OPERATIONS</b><br>~15% <sup>2</sup> of revenue<br>                                |
| TRANSFER        | <b>HOSPITAL SERVICES</b><br>HES <sup>3</sup>   ~30 % <sup>2</sup> of revenue<br>             |
| STRUCTURED EXIT | <b>PROJECT BUSINESS<sup>5</sup></b><br>HTE <sup>4</sup>   ~15% <sup>2</sup> of revenue<br> |

**Vamed no longer a reporting segment**

**Q1/24 figures and guidance base (FY/23) restated accordingly**

<sup>1</sup> Health Facility Operations; <sup>2</sup> Based on FY/23 revenue; <sup>3</sup> High End Services; <sup>4</sup> Health Tech Engineering; <sup>5</sup> outside Austria  
Before special items

# FY/24 Fresenius Group

## Financial & accounting implications of Vamed exit II

|                 |                                                                                                                                                                              | PROFIT & LOSS                                                                                                                                                                                                                                                                                                                           | CASH FLOW                                                                                                                 |
|-----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------|
| DIVESTED        | <b>REHABILITATION</b><br>HFO <sup>1</sup>   ~40% <sup>2</sup> of revenue<br>                | <ul style="list-style-type: none"> <li>▪ <b>Special items of €427 million as per Q2/24</b></li> <li>▪ Divested Rehabilitation stake (67%) to be reported as discontinued operations until closing</li> <li>▪ Result from remaining rehabilitation stake (33%, net income) to be reported as "At equity" result after closing</li> </ul> | <ul style="list-style-type: none"> <li>▪ No cash impact</li> <li>▪ Cash proceeds from divestments upon closing</li> </ul> |
|                 | <b>AUSTRIA OPERATIONS</b><br>~15% <sup>2</sup> of revenue<br>                               |                                                                                                                                                                                                                                                                                                                                         |                                                                                                                           |
| TRANSFER        | <b>HOSPITAL SERVICES</b><br>HES <sup>3</sup>   ~30 % <sup>2</sup> of revenue<br>            | <ul style="list-style-type: none"> <li>▪ Revenue and earnings contribution to be reflected in "<b>Corporate</b>" segment (mid single-digit EBIT margin historically)</li> </ul>                                                                                                                                                         | <ul style="list-style-type: none"> <li>▪ Cash contribution continues to be included in Group cash flow</li> </ul>         |
| STRUCTURED EXIT | <b>PROJECT BUSINESS<sup>5</sup></b><br>HTE <sup>4</sup>   ~15% <sup>2</sup> of revenue<br> | <ul style="list-style-type: none"> <li>▪ <b>Special items in high triple-digit € million amount</b> expected over time, <b>significant portion in FY/24</b></li> </ul>                                                                                                                                                                  | <ul style="list-style-type: none"> <li>▪ <b>Mostly cash-relevant</b></li> </ul>                                           |

<sup>1</sup> Health Facility Operations; <sup>2</sup> Based on FY/23 revenue; <sup>3</sup> High End Services; <sup>4</sup> Health Tech Engineering; <sup>5</sup> outside Austria  
Before special items

# Q2/24 & H1/24 Fresenius Kabi

## Organic Revenue Growth by Product Group

| €m                                   | Q2/24        | Δ YoY organic <sup>2</sup> | H1/24        | Δ YoY organic <sup>2</sup> |
|--------------------------------------|--------------|----------------------------|--------------|----------------------------|
| MedTech                              | 389          | 9%                         | 761          | 5%                         |
| Nutrition                            | 610          | 14%                        | 1,189        | 11%                        |
| Biopharma                            | 150          | 102%                       | 289          | 109%                       |
| <b>Growth Vectors<sup>1</sup></b>    | <b>1,149</b> | <b>19%</b>                 | <b>2,239</b> | <b>16%</b>                 |
| <b>Pharma</b><br>(IV Drugs & Fluids) | <b>951</b>   | <b>2%</b>                  | <b>1,913</b> | <b>3%</b>                  |
| <b>Corporate</b>                     | <b>0</b>     | <b>--</b>                  | <b>0</b>     | <b>--</b>                  |
| <b>Total revenue</b>                 | <b>2,101</b> | <b>11%</b>                 | <b>4,152</b> | <b>10%</b>                 |

<sup>1</sup> Consists of MedTech, Nutrition, Biopharma

<sup>2</sup> Organic growth rate adjusted for accounting effects related to Argentina hyperinflation

# Q2/24 & H1/24 Fresenius Kabi

## EBIT(DA) development

| €m                                    | Q2/24               | Δ YoY cc <sup>2</sup>  | H1/24               | Δ YoY cc <sup>2</sup>  |
|---------------------------------------|---------------------|------------------------|---------------------|------------------------|
| <b>Total EBITDA</b><br>Margin         | <b>472</b><br>22.5% | <b>18%</b><br>+250 bps | <b>912</b><br>22.0% | <b>14%</b><br>+190 bps |
| <b>Total EBIT</b><br>Margin           | <b>334</b><br>15.9% | <b>17%</b><br>+170 bps | <b>644</b><br>15.5% | <b>12%</b><br>+110 bps |
| Growth Vectors <sup>1</sup><br>Margin | 169<br>14.7%        | 47%<br>+640 bps        | 293<br>13.1%        | 31%<br>+440 bps        |
| Pharma<br>(IV Drugs & Fluids) Margin  | 185<br>19.5%        | -11%<br>-210 bps       | 391<br>20.4%        | -3%<br>-90 bps         |
| Corporate                             | -20                 | -                      | -41                 | -                      |

All figures before special items

Margin growth at actual rates

<sup>1</sup> Consists of MedTech, Nutrition, Biopharma

<sup>2</sup> Growth rate adjusted for Argentina hyperinflation

For a detailed overview of special items and adjustments please see the reconciliation tables provided on our website <https://www.fresenius.com/financial-results>.

# Q2/24 & H1/24 Fresenius Helios

## Key Financials

| €m                            | Q2/24               | Δ YoY cc               | H1/24               | Δ YoY cc              |
|-------------------------------|---------------------|------------------------|---------------------|-----------------------|
| <b>Total revenue</b>          | <b>3,230</b>        | <b>6%<sup>1</sup></b>  | <b>6,384</b>        | <b>6%<sup>1</sup></b> |
| Thereof Helios Germany        | 1,882               | 3% <sup>1</sup>        | 3,785               | 4% <sup>1</sup>       |
| Thereof Helios Spain          | 1,348               | 11% <sup>1</sup>       | 2,599               | 9% <sup>1</sup>       |
| <b>Total EBIT Margin</b>      | <b>357</b><br>11.1% | <b>18%</b><br>+110 bps | <b>705</b><br>11.0% | <b>16%</b><br>+90 bps |
| Thereof Helios Germany Margin | 157<br>8.3%         | 2%<br>-10 bps          | 362<br>9.6%         | 17%<br>+110 bps       |
| Thereof Helios Spain Margin   | 201<br>14.9%        | 32%<br>230 bps         | 345<br>13.3%        | 12%<br>+30 bps        |
| Thereof Corporate             | -1                  | --                     | -2                  | --                    |

<sup>1</sup> Organic growth

All figures before special items

For a detailed overview of special items and adjustments please see the reconciliation tables provided on our website <https://www.fresenius.com/results-center>

# Fresenius Helios: Key Metrics

|                                           | H1/24      | FY/23      | ΔYoY |
|-------------------------------------------|------------|------------|------|
| <b>Helios Germany</b>                     |            |            |      |
| Hospitals                                 | 85         | 86         | -1%  |
| - Acute care hospitals                    | 82         | 83         | -1%  |
| Beds                                      | 29,955     | 29,976     | 0%   |
| - Acute care hospitals                    | 29,389     | 29,410     | 0%   |
| Admissions                                | 2,702,597  | 5,470,871  | -3%  |
| - patients treated in hospital            | 583,876    | 1,136,446  | 3%   |
| - patients treated as outpatient          | 2,118,721  | 4,334,425  | -4%  |
| <b>Helios Spain (incl. Latin America)</b> |            |            |      |
| Hospitals                                 | 57         | 59         | -3%  |
| Beds                                      | 8,132      | 8,299      | -2%  |
| Admissions (including outpatients)        | 10,696,295 | 20,301,158 | 2%   |
| - patients treated in hospital            | 613,172    | 1,153,240  | 1%   |
| - patients treated as outpatient          | 10,083,123 | 19,147,918 | 2%   |

# H1/24 Fresenius Group

## Calculation of Noncontrolling Interests

| €m                                                            | H1/24      | H1/23      |
|---------------------------------------------------------------|------------|------------|
| Earnings before tax and noncontrolling interests              | 1,071      | 966        |
| Taxes                                                         | -271       | -231       |
| Noncontrolling interests, thereof                             | -41        | -33        |
| Fresenius Kabi                                                | -35        | -28        |
| Fresenius Helios                                              | -6         | -4         |
| Corporate                                                     | 0          | -1         |
| Net income from deconsolidated operations                     | 129        | 105        |
| <b>Net income attributable to Fresenius SE &amp; Co. KGaA</b> | <b>888</b> | <b>807</b> |

Before special items

For a detailed overview of special items and adjustments please see the reconciliation tables provided on our website <https://www.fresenius.com/results-center>.

# Q2/24 & Q2/24 LTM Fresenius Group

## Cash Flow

| €m                                                                               | Q2/24      | Q2/24<br>LTM | LTM<br>Margin | Q2<br>Δ YoY |
|----------------------------------------------------------------------------------|------------|--------------|---------------|-------------|
| <b>Operating Cash Flow</b>                                                       | <b>709</b> | <b>2,559</b> | <b>12.3%</b>  | <b>--</b>   |
| Capex (net)                                                                      | -147       | -968         | -4.6%         | 31%         |
| <b>Free Cash Flow</b><br>(before acquisitions, dividends, and lease liabilities) | <b>562</b> | <b>1,591</b> | <b>7.7%</b>   | <b>--</b>   |
| Acquisitions (net)                                                               | 27         | -18          |               |             |
| Dividends                                                                        | 112        | 106          |               |             |
| Lease liabilities                                                                | -46        | -197         |               |             |
| <b>Free Cash Flow</b><br>(after acquisitions, dividends and lease liabilities)   | <b>655</b> | <b>1,482</b> | <b>7.1%</b>   | <b>--</b>   |

Cash flow from continuing operations

# Q2/24 & H1/24 Fresenius Group

## Reconciliation adjusted Free Cash Flow for CCR

| €m                                                                               | Q2/24      | Q2/23      | H1/24      | H1/23       |
|----------------------------------------------------------------------------------|------------|------------|------------|-------------|
| <b>Operating Cash Flow</b>                                                       | <b>709</b> | <b>148</b> | <b>681</b> | <b>199</b>  |
| Capex (net)                                                                      | -147       | -214       | -337       | -395        |
| <b>Free Cash Flow</b><br>(before acquisitions, dividends, and lease liabilities) | <b>562</b> | <b>-66</b> | <b>344</b> | <b>-196</b> |
| Special items<br>(net income before minorities)                                  | +2         | +28        | +31        | +51         |
| Interests<br>(before special items)                                              | +108       | +99        | +220       | +183        |
| Taxes<br>(before special items)                                                  | +144       | +119       | +271       | +231        |
| <b>Adjusted Free Cash Flow for CCR</b>                                           | <b>816</b> | <b>180</b> | <b>866</b> | <b>269</b>  |

Cash flow from continuing operations

# Q2/24

## Cash Flow development

| €m                                                                                                        | Operating Cash Flow |       |              |              | Capex (net) <sup>1</sup> |       |               |               | Free Cash Flow <sup>2</sup> |       |              |              |
|-----------------------------------------------------------------------------------------------------------|---------------------|-------|--------------|--------------|--------------------------|-------|---------------|---------------|-----------------------------|-------|--------------|--------------|
|                                                                                                           | Q2/24               | Q2/23 | Q2/24 Margin | Q2/23 Margin | Q2/24                    | Q2/23 | Q2/24 % sales | Q2/23 % sales | Q2/24                       | Q2/23 | Q2/24 Margin | Q2/23 Margin |
|  <b>FRESENIUS KABI</b>   | 259                 | 180   | 12.3%        | 9.0          | -67                      | -83   | -3.2%         | -4.2%         | 192                         | 97    | 9.1%         | 4.8%         |
|  <b>FRESENIUS HELIOS</b> | 604                 | 61    | 18.7%        | 2.0%         | -74                      | -125  | -2.3%         | -4.1%         | 530                         | -64   | 16.4%        | -2.1%        |
| <b>Corporate/Other</b>                                                                                    | -155                | -62   |              |              | +103                     | +75   |               |               | -52                         | 13    |              |              |
|  <b>Fresenius</b>      | 708                 | 179   | 13.1%        | 3.5%         | -38                      | -133  | -2.7%         | -4.7%         | 670                         | 46    | 12.4%        | 0.9%         |

<sup>1</sup> Total incl. FME dividend

<sup>2</sup> Before acquisitions, dividends and lease liabilities

# Q2/24 LTM

## Cash Flow development

| €m                                                                                                        | Operating Cash Flow |           |                  |                  | Capex (net) <sup>1</sup> |           |                   |                   | Free Cash Flow <sup>2</sup> |           |                  |                  |
|-----------------------------------------------------------------------------------------------------------|---------------------|-----------|------------------|------------------|--------------------------|-----------|-------------------|-------------------|-----------------------------|-----------|------------------|------------------|
|                                                                                                           | Q2/24 LTM           | Q2/23 LTM | Q2/24 LTM Margin | Q2/23 LTM Margin | Q2/24 LTM                | Q2/23 LTM | Q2/24 LTM % sales | Q2/23 LTM % sales | Q2/24 LTM                   | Q2/23 LTM | Q2/24 LTM Margin | Q2/23 LTM Margin |
|  <b>FRESENIUS KABI</b>   | 1,230               | 800       | 15.1%            | 9.9%             | -409                     | -480      | -5.0%             | -5.9%             | 821                         | 320       | 10.1%            | 4.0%             |
|  <b>FRESENIUS HELIOS</b> | 1,562               | 1,478     | 12.7%            | 12.3%            | -528                     | -537      | -4.3%             | -4.5%             | 1,034                       | 941       | 8.4%             | 7.8%             |
| <b>Corporate/Other</b>                                                                                    | -162                | -244      |                  |                  | +47                      | +46       |                   |                   | -115                        | -198      |                  |                  |
|  <b>Fresenius</b>      | 2,630               | 2,034     | 12.6%            | 9.2%             | -890                     | -971      | -4.3%             | -4.4%             | 1,740                       | 1,063     | 8.3%             | 4.8%             |

<sup>1</sup> Total incl. FME dividend

<sup>2</sup> Before acquisitions, dividends and lease liabilities

Q2/24

## Revenue by Business Segment – FX, Acquisitions/Divestitures

| €m                      | Q2/24        | Q2/23        | Growth at actual rates | Currency translation effects | Growth at constant rates | Organic growth <sup>1</sup> | Acquisitions | Divestiture/ Others |
|-------------------------|--------------|--------------|------------------------|------------------------------|--------------------------|-----------------------------|--------------|---------------------|
| <b>Fresenius Kabi</b>   | 2,101        | 2,001        | 5%                     | -5%                          | 10%                      | 11%                         | 0%           | -1%                 |
| <b>Fresenius Helios</b> | 3,230        | 3,020        | 7%                     | 1%                           | 6%                       | 6%                          | 0%           | 0%                  |
| <b>Corporate/ Other</b> | 83           | 92           | n/a                    | n/a                          | n/a                      | n/a                         | n/a          | n/a                 |
| <b>Total</b>            | <b>5,414</b> | <b>5,113</b> | <b>6%</b>              | <b>-2%</b>                   | <b>8%</b>                | <b>8%</b>                   | <b>0%</b>    | <b>0%</b>           |

<sup>1</sup> Organic growth rate adjusted for accounting effects related to Argentina hyperinflation and the announced Vamed exit

# H1/24

## Revenue by Business Segment – FX, Acquisitions/Divestitures

| €m                      | H1/24         | H1/23         | Growth at actual rates | Currency translation effects | Growth at constant rates | Organic growth <sup>1</sup> | Acquisitions | Divestiture/ Others |
|-------------------------|---------------|---------------|------------------------|------------------------------|--------------------------|-----------------------------|--------------|---------------------|
| <b>Fresenius Kabi</b>   | 4,152         | 3,992         | 4%                     | -5%                          | 9%                       | 10%                         | 0%           | -1%                 |
| <b>Fresenius Helios</b> | 6,384         | 5,997         | 6%                     | 0%                           | 6%                       | 6%                          | 0%           | 0%                  |
| <b>Corporate/ Other</b> | 161           | 175           | n/a                    | n/a                          | n/a                      | n/a                         | n/a          | n/a                 |
| <b>Total</b>            | <b>10,697</b> | <b>10,164</b> | <b>5%</b>              | <b>-2%</b>                   | <b>7%</b>                | <b>7%</b>                   | <b>0%</b>    | <b>0%</b>           |

<sup>1</sup> Organic growth rate adjusted for accounting effects related to Argentina hyperinflation and the announced Vamed exit

# Financial Calendar / Contact

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## Financial Calendar

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06 Nov 2024                      Results Q3/24

## Events

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|             |                                                               |
|-------------|---------------------------------------------------------------|
| 03 Sep 2024 | Commerzbank & ODDO BHF Corporate Conference, Frankfurt        |
| 18 Sep 2024 | BofA Global Healthcare Conference, London                     |
| 23 Sep 2024 | Baader Investment Conference, Munich                          |
| 24 Sep 2024 | Goldman Sachs & Berenberg German Corporate Conference, Munich |
| 01 Oct 2024 | Berenberg Madrid Seminar                                      |
| 04 Dec 2024 | Berenberg European Conference, Pennyhill/UK                   |

Please note that these dates could be subject to change.

## Contact

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## Social Media

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